

RESULTS PRESS RELEASE

For Immediate Release

Bombay Metrics Supply Chain Limited announces Financial Results For the Six months & Year ended March 2025

Mumbai, India, Friday, May 23, 2025: Bombay Metrics Supply Chain Limited is a leading full-service provider of global manufacturing, engineering and supply chain management services, today announced their audited financial results for the six months and year ended March 2025.

(₹ in lakhs)

| Particulars | H2 FY25 | H1 FY25 | H2 FY24 | Y-o-Y (%) | H-o-H (%) | FY25 | FY24 | Y-o-Y (%) |
|----------------------------|----------|----------|----------|--------------|--------------|----------|----------|-----------|
| Revenue from Operations | 5,209.47 | 4,763.25 | 4,369.04 | +19% | +9% | 9,972.72 | 8,568.37 | +16% |
| EBITDA | 515.36 | 319.93 | 394.35 | +31% | +61% | 835.29 | 548.57 | +52% |
| EBITDA Margin (%) | 9.77% | 6.63% | 9.00% | | | 8.27% | 6.36% | |
| PAT | 282.45 | 149.85 | 257.61 | +10% | +88% | 432.30 | 338.74 | +28% |
| PAT Margin (%) | 5.36% | 3.11% | 5.88% | | | 4.28% | 3.93% | |
| EPS | 2.29 | 1.22 | 4.18 | -45% | +88% | 3.51 | 5.50 | -36% |

Half Year Financial Review (Y-o-Y):

Revenue Performance:

The revenue from operations soared to ₹ 5,209.47 lakhs in H2 FY25, marking an impressive 19% increase from ₹ 4,369.04 lakhs in H2 FY24.

Profit Growth:

EBITDA surged by a remarkable 31% to ₹ 515.36 lakhs in H2 FY25, compared to ₹ 394.35 lakhs in H2 FY24. Profit before tax (PBT) saw a staggering growth of 11%, reaching ₹ 385.04 lakhs in H2 FY25 from a modest ₹ 347.34 lakhs in H1 FY24

Profit after tax (PAT) catapulted by 10%, standing at ₹ 282.45 lakhs in H2 FY25, up from ₹ 257.61 lakhs in H2 FY24.

Profit Margins:

EBITDA margin expanded to 9.77% in H2 FY25, modestly higher than the 9% reported in H2 FY24. PBT margin stood at to 7.30%, a slight decline from 7.93%, while PAT margin declined to 5.36%, up from 5.88% in H2 FY24.

Finance Costs:

Finance costs increased by 489% to ₹ 68.45 lakhs in H2 FY25 from ₹ 11.61 lakhs in H2 FY24.



Depreciation and amortization:

Depreciation and amortization charges increased by 75%, amounting to ₹ 61.87 lakhs in H2 FY25 compared to ₹ 35.40 lakhs in H2 FY24.

Earnings Per Share:

Earnings Per Share (EPS) saw a decline standing at ₹ 2.29 in H2 FY25, down from ₹ 4.18 in H2 FY24.

Half Year Financial Review (H-o-H):

Revenue Performance:

The revenue from operations increased to ₹ 5,209.47 lakhs in H2 FY25, showcasing an increase of 9% from ₹ 4,763.25 lakhs in H1 FY25.

Profit Growth:

EBITDA surged by an impressive 61% to ₹ 515.36 lakhs in H2 FY25, compared to ₹ 319.93 lakhs in H1 FY25. Profit before tax (PBT) rose by staggering 88%, reaching ₹ 385.04 lakhs in H2 FY25 from ₹ 204.89 lakhs in H1 FY25.

Profit after tax (PAT) increased by impressive 88%, standing at ₹ 282.45 lakhs in H2 FY25, up from ₹ 149.85 lakhs in H1 FY25.

Profit Margins:

EBITDA margin expanded to 9.77% in H2 FY25, up from 6.63% in H1 FY25. PBT margin increased to 7.30%, compared to 4.25%, while PAT margin rose to 5.36%, from 3.11% in H1 FY25.

Finance Costs:

Finance costs were ₹ 68.45 lakhs in H2 FY25, as against ₹ 48.06 lakhs in H1 FY25.

Depreciation and Amortization:

Depreciation and amortization charges for H2 FY25 amounted to ₹ 61.87 lakhs, compared to ₹ 66.99 lakhs in H1 FY25.

Earnings Per Share:

Earnings Per Share (EPS) saw significant growth, standing at ₹ 2.29 in H1 FY25, up from ₹ 1.22 in H1 FY25.



Annual Financial Review (Y-o-Y):

Revenue:

Revenue from operations increased to ₹ 9,972.72 lakhs in the FY 25 from ₹ 8,568.37 lakhs in the FY 24, showcasing a increase of 16%.

Profit Growth:

EBITDA surged by an impressive 52% to ₹835.29 lakhs in FY 25, compared to ₹548.57 lakhs in FY 24. Profit before tax (PBT) rose by 29%, reaching ₹589.92 lakhs in FY 25 from ₹456.60 lakhs in FY 24. Profit after tax (PAT) increased by 28%, standing at ₹432.30 lakhs in FY 25, up from ₹338.74 lakhs in FY 24.

Profit Margins:

EBITDA margin expanded to 8.27% in FY 25, up from 6.36% in FY 24. PBT margin increased to 5.84%, compared to 5.30%, while PAT margin rose to 4.28%, from 3.93% in FY 24.

Finance Costs:

Finance costs stood at ₹ 116.5 lakhs during FY 25 as against ₹ 22.56 lakhs in FY 24

Depreciation and Amortization:

Depreciation and Amortization charge for the FY 25 is ₹ 128.86 lakhs as compared to ₹69.41 lakhs in the previous year.

Earnings Per Share:

Earnings Per Share during FY 25 stands at ₹3.51 as compared to ₹5.50 in FY 24.

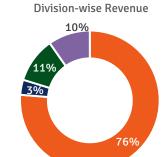


Half Year Operational Review (Y-o-Y):

Division-wise Performance:

(₹ in lakhs)

| | | | (|
|--------------------------------|---------|---------|---------------|
| Particulars | H2 FY25 | H2 FY24 | (%) Change |
| Sale of Product | 3,973 | 3,777 | +5% |
| Technical Engineers Support | 182 | 336 | -46% |
| Sale of Service | 547 | 203 | +169% |
| Other Operating Revenue | 507 | 52 | +871% |
| Total | 5,209 | 4,369 | +19% |



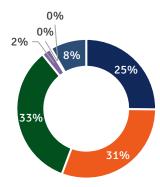
- Sale of Product
- Technical Engineers Support
- Sale of Service
- Other Operating Revenue

Industry-wise Performance:

(₹ in lakhs)

| Particulars | H2 FY25 | H2 FY24 | (%) Change |
|-----------------------------------|---------|---------|---------------|
| Electrical & Power | 999 | 1,019 | -2% |
| Lighting | 1,213 | 983 | +23% |
| Transportation & Automobile | 1,331 | 590 | +125% |
| Construction & Agriculture | 84 | 181 | -54% |
| Gauge | 0.12 | - | +100% |
| Medical | 13 | 6 | +124% |
| Raw Material (Aluminium Alloy) | 332 | 735 | -55% |
| Raw Material (Zinc Alloy) | - | 263 | -100% |
| Total | 3,973 | 3,777 | +5% |

Product-wise Revenue



- Electrical & Power
- Lighting
- Transportation & Automobile
- Construction & Agriculture
- Gauge
- Medical
- Raw Material (Aluminium Alloy)



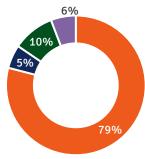
Annual Operational Review (Y-o-Y):

Division-wise Performance:

(₹ in lakhs)

| Particulars | FY25 | FY24 | (%) Change |
|--------------------------------|-------|-------|---------------|
| Sale of Product | 7,884 | 7,248 | +9% |
| Technical Engineers Support | 543 | 508 | +7% |
| Sale of Service | 969 | 552 | +76% |
| Other Operating Revenue | 577 | 261 | +122% |
| Total | 9,973 | 8,568 | +16% |





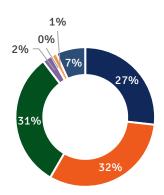
- Sale of Product
- Technical Engineers Support
- Sale of Service
- Other Operating Revenue

Industry-wise Performance:

(₹ in lakhs)

| Particulars | FY25 | FY24 | (%) Change |
|-----------------------------------|-------|-------|---------------|
| Electrical & Power | 2,111 | 1,956 | +8% |
| Lighting | 2,489 | 1,890 | +32% |
| Transportation & Automobile | 2,472 | 1,308 | +89% |
| Construction & Agriculture | 177 | 261 | -32% |
| Gauge | 5 | 2 | +157% |
| Medical | 95 | 6 | +1485% |
| Raw Material (Aluminium Alloy) | 535 | 1,486 | -64% |
| Raw Material (Zinc Alloy) | - | 339 | -100% |
| Total | 7,884 | 7,248 | +9% |

Product-wise Revenue



- Electrical & Power
- Lighting
- Transportation & Automobile
- Construction & Agriculture
- Gauge
- Medical
- Raw Material (Aluminium Alloy)



Management Commentary:

Dear Shareholders,

As we conclude our fiscal year 2025, it gives us immense pride to share a landmark moment in the journey of Bombay Metrics. This year, we celebrate a decade of excellence—10 remarkable years marked by innovation, resilience, and a steadfast commitment to growth. Adding to this milestone, we are thrilled to announce that we have crossed the ₹100 crore revenue mark—a powerful testament to our strategic foresight, operational strength, and the trust placed in us by our stakeholders.

Building on the momentum from the first half of FY 25, our performance in H2 has further reinforced our growth trajectory. We continue to observe increasing demand for metals and precision tools in India, and our market intelligence suggests that structural gaps in supply from existing players create a fertile ground for value-driven entrants like us. This opportunity aligns with our long-term strategic roadmap and reaffirms our decision to invest in and expand this vertical.

In FY 25, we witnessed a notable 16% increase in our operating revenue, reaching ₹ 9,972.72 lakhs. This strong growth highlights our continued efforts to expand our market presence and deliver sustained value to our stakeholders. Our EBITDA rose to ₹ 835.29 lakhs, reflecting an impressive 52% year-on-year growth, while our profit after tax (PAT) increased to ₹ 432.30 lakhs—up 28% from ₹ 338.74 lakhs in FY 24. These figures underscore the resilience of our business model and our ability to generate consistent, meaningful returns. Our focus on operational efficiency is evident in the margin improvements, with EBITDA and PAT margins for FY 25 standing at 8.27% and 4.28% respectively. These enhancements reinforce our commitment to disciplined execution, cost optimization, and long-term profitability.

Looking beyond internal performance, macroeconomic tailwinds are also working in our favor. With the escalating trade tensions and tariff war between the USA and China, global companies are actively seeking alternative sourcing and manufacturing destinations. India is emerging as a credible and competitive player in global supply chains, and Bombay Metrics is well-positioned to leverage this shift through our dependable, cost-efficient, and quality-driven supply capabilities.

We recognize that continuous improvement and innovation are essential for sustained long-term growth. Throughout the year, we have pursued strategies tailored to meet the diverse and evolving needs of our domestic and international markets. We are actively exploring new opportunities and expanding our capabilities across global manufacturing, metal trading, and supply chain services. These strategic initiatives are expected to drive future revenue growth and enhance our market positioning. With a strong and diversified portfolio in place, we remain optimistic about the years ahead and are confident in our ability to build on our momentum and deliver another successful chapter in our journey.

As we look ahead, our strategic focus remains clear—customer centricity, technological enhancement, global expansion, and margin-accretive diversification. The progress in FY 25 lays a strong foundation for sustainable and scalable growth in the years to come.

We thank each one of you—our shareholders, customers, employees, and partners—for your trust, belief, and continued support. With optimism and determination, we look forward to the next decade of opportunities.

Sincerely,

Mr. Sahil Shah, Chairman

Mr. Nipul Keniya, Managing Director Mr. Hiten Shah, Non-executive Director



Outlook:

We remain focused on growing our Make in India sales and supplier enablement for North American and European markets with a special focus on Ferrous commodities and more engineered applications for Electrical Vehicles. In line with our long-term perspective, we will continue to push for four broad business goals:

- Diversification in OEMs where our products are used
- Diversification in Industries where our products are used
- Variety of commodities that we develop for our end customers
- Number of suppliers we develop export markets for

While **Make in India** and exports will dominate our efforts, we also see India continue to import commodities. We are evaluating several opportunities to represent and import selected high-quality engineered products into India. With our global network and access to manufacturers in India, we can serve as a strong sales and distribution partner for many global manufacturers of primary materials in India.



About Bombay Metrics Supply Chain Limited:

Bombay Metrics Supply Chain Limited (BMSCL) is a full-service provider of global manufacturing, engineering and supply chain management services to and from India. The primary focus of the company remains to support the "Make in India" governmental initiative by developing supplier capabilities in India. BMSCL also offers efficient services in advanced engineering, 3D scanning, rapid prototyping, flow simulation, project management and quality management in India. The company partner with sales organizations in North America, Europe, Vietnam and China. BMSCL helps its customers understand the benefits and savings of global manufacturing and help many OEMs and Tier-1 customers manage their entire manufacturing and supply chain processes.

For further information, please contact:

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Safe Harbour Statement:

Statements made in this Press release may contain certain forward-looking statements based on various assumptions about the Company's present and future business strategies and the environment in which it operates. Actual results may differ substantially or materially from those expressed or implied due to risk and uncertainties. These risks and uncertainties include the effect of economic and political conditions in India and abroad, volatility in interest rates and in the securities market, new regulations and Government policies that may impact the Company's businesses as well as the ability to implement its strategies. The information contained herein is as of the date referenced and the Company does not undertake any obligation to update these statements. The Company has obtained all market data and other information from sources believed to be reliable or its internal estimates, although its accuracy or completeness cannot be quaranteed.